

# GMA GENERAL MEMBERSHIP



experiment creativity  
inspiration  
science alteration analysis  
idea **Innovation**  
research technology  
development  
concept invention  
decision prototype change

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**GROCERY MANUFACTURERS ASSOCIATION**

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# GMA GENERAL MEMBERSHIP APPLICATION

## PARENT COMPANY APPLYING FOR MEMBERSHIP

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Phone: \_\_\_\_\_ Company Fax: \_\_\_\_\_

Company Website: \_\_\_\_\_ Is your company (*check one*):  Public (or)  Private

### Chief Executive Officer:

Name: \_\_\_\_\_

Full Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

### Senior Executive Membership Contact:

(Primary contact relating to **all** membership issues)

Name: \_\_\_\_\_

Full Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

**GMA requires that all members report sales data (see last page) for themselves and any companies, subsidiaries or divisions of the member. Please attach a list of all affiliated companies, subsidiaries and divisions your company currently represents and you want included in your membership dues.**

## Membership Eligibility

Membership in GMA is open to companies that manufacture, sell and market branded food, consumer-packaged products and related ingredients through retail, wholesale, institutional and food service channels of distribution.

## Dues

GMA dues are based on U.S. sales by all divisions and/or subsidiaries of the parent company for the last fiscal year. Every active member shall pay dues **no later than February 15** of the year for which the dues are payable. Dues are pro-rated based on the month joined.

## Member Mergers/Acquisitions/Dispositions

Following the merger/acquisition or disposition of a company by or with another company, the dues of the resulting company shall be as follows: as of January 1 of the year immediately following the merger/acquisition or disposition, the dues shall be based upon the resulting company's total applicable sales, including those of the merged/acquired or dispossessed business.

## Dues Deductibility Percentage

This dues payment is not deductible as a charitable contribution, but is deductible for most members as a business expense.

## Products/Brands

Please attach a list of your products/brands for you as well as your affiliated companies, subsidiaries and divisions. This will allow us to keep our members informed of emerging issues that may be of importance to you and your company(s).

# GMA GENERAL MEMBERSHIP APPLICATION

## Information Required for Food/Beverage Processors Only

Does your company have a HACCP system?  Yes  No

**If yes, please enclose a copy of your HACCP plan.**

Does your company utilize an independent thermal processing authority or consultant?  Yes  No  Not Applicable

**If yes, please specify:** \_\_\_\_\_  
\_\_\_\_\_

Does your company provide co-packing services?  Yes  No

Does your company utilize co-packing services?  Yes  No

**If yes, who:** \_\_\_\_\_  
\_\_\_\_\_

How many employees (total number, including all plant locations) does your company have? \_\_\_\_\_

Please list your company's packaging and equipment suppliers:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Key Company Personnel

<b>Chief Executive Officer (CEO)</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>President</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Government Affairs</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Quality Assurance</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Scientific/Regulatory Affairs</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Chief Financial Officer (CFO)</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Sales</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Marketing</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Consumer Complaints</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Public Relations</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Supply Chain</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

<b>Distribution</b>	
Name:	
Title:	
Address:	
Phone:	Fax:
E-mail:	

# GMA GENERAL MEMBERSHIP APPLICATION

**GMA requires that all members report sales data for themselves and any companies, subsidiaries or divisions of the member. This data should be incorporated into the total sales.**

General Member dues are based on the Member's/Applicant's previous fiscal year dollar sales in the United States, or which the Member processed abroad and sold in the United States, and contract products processed for the Member.

**Total U.S. Net Sales:** \$ \_\_\_\_\_

**Total U.S. Net Sales from Food & Beverage Products:** \$ \_\_\_\_\_

**Total U.S. Net Sales from Personal Care and Household Products:** \$ \_\_\_\_\_

I hereby certify to the completeness and accuracy of the above information.  Yes  No

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_

Data for 12 month period ending: \_\_\_\_\_

Company sales data information is held in strict confidence by GMA and its staff. Sales data information is used solely for the purpose of calculating membership dues, and under no circumstances is sales data shared with another member company or outside party. If a company decides to cancel their membership with GMA, their sales data information remains confidential.

Any company information shared with GMA staff related to product formulation, processes, trade secrets, etc. is also held in strict confidence. All GMA staff are required to sign a nondisclosure agreement as a condition of their employment with GMA. Upon leaving GMA, former employees are prohibited from disclosing confidential information obtained while at GMA.

As a national trade association, GMA and its employees are very sensitive to the fact that our membership includes competing companies. GMA employees do not assist members in efforts that would benefit one company to the detriment of another; rather, GMA works to support activities and programs of benefit to entire industry segments.

## DUES/MEMBERSHIP INFORMATION CONTACT:

### Jonathan Downey

Senior Director, Membership and Business Development

Grocery Manufacturers Association

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The Association of Food, Beverage  
and Consumer Products Companies

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